



# BETH AZOR

Retail Leasing Coach | Author | Speaker | Performance Consultant

## about

Beth is a charismatic, results-oriented Learning & Development professional. Her passion is to enhance individuals' capabilities for performing at peak performance while ensuring that training initiatives are properly aligned with organizational strategies. Affectionately known as The Canvassing Queen<sup>SM</sup> Beth Azor is the founder/owner of Azor Advisory Services (AAS), a commercial real estate advisory and investment firm based in Southeast Florida.

As its principal, Beth currently owns and manages six shopping centers in Florida and travels the country consulting with, coaching for and training associates in the commercial real estate space. A partial list of Beth's clients includes Kimco Corporation, The Shopping Center Group, Phillips Edison, Urban Edge Properties, Rappaport, SITE Centers Corp., Irvine Company, Brixmor Properties, and DLC Management Group. Prior to founding AAS, Beth was the President of Terranova, Florida's largest 3rd party asset manager.

A graduate of FSU, Beth was the founding director of the FSU Real Estate Foundation and is also past President of the Board of Directors of HOPE Outreach Center in Davie, Florida. She is also a founding member of the South Florida chapter of 100+ Women Who Care. She resides in Davie with her two amazing sons, Alex and Mario.



**\$98 Million**

Portfolio Value

**6,000**

Email  
Subscribers

**65.6k**

YouTube  
Views

*Beth Azor*

# mission

One of my goals is to provide my colleagues with the tools and resources they need to appropriately manage and grow their businesses in any market. With more than 30 years in the biz, I've bought, sold, leased, developed, re-developed, consulted on, and managed shopping centers of all shapes, sizes and importance...including my own.

## Retailers worked with



## Areas of Expertise


- Leasing Agent Training
- Tenant Mix Analysis & Strategy
- Portfolio Management
- Social Media Prospecting
- Accountability Coaching
- Social Media Branding
- Canvassing Bootcamp
- Online Classes



## contacts

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 Beth Azor, The Canvassing Queen

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